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WISENET'S DIGITAL HISTORY

Ben Hamilton
Founder & CEO





Age: 13

Dream Job: Dick Smith Electronics!



Education: UWA, ANU, Penn State University

Degree: BSc (Organic Chemistry)



Year: 1995

Graduate Job: Real Estate Technology



Year: 1997

Lifetime Job: Wisenet



Ben's
Bio





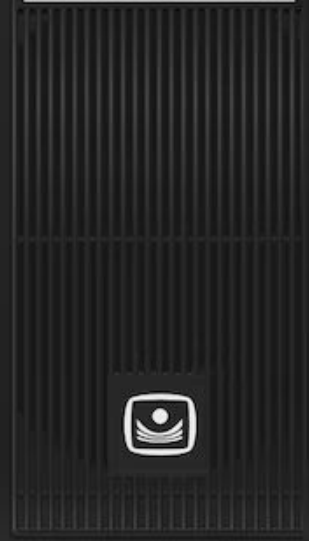
INTRODUCTION
TO DIGITAL
TRANSFORMATION

Ben Hamilton | CEO |

Arthur C Clarke predicts the internet in 1964

Arthur C. Clarke
talks about one of
his predictions for future
technology.

BBC Horizon - 1964



B B C

The surgeon who operates from 400km away

16 May 2014



A surgeon controls the Da Vinci robot surgeon, viewing a 3D image of the body (SPL)

Some perspective...



Dick Smith VZ200: **1982**

8,500 Transistors



Apple Mac M2 **2022**

40,000,000,000 Transistors



26
Years in
Education

15
Countries

100%
Cloud

5M+
Enrolments

800+
Customers

Acquired by
Adapt IT in 2019



Wisenet Timeline

1997 - 2023



1998



Wise on Floppy Disk

2001



Wise on CD ROM

2003



Wisenet hosted on Your Server

2005



Wisenet hosted on Our Server

2007



App Hosted on our Virtualised Platform

2010



Wisenet hosted on Hybrid Cloud

2019



Acquired by Adapt IT

2022



Adapt IT acquired by Constellation

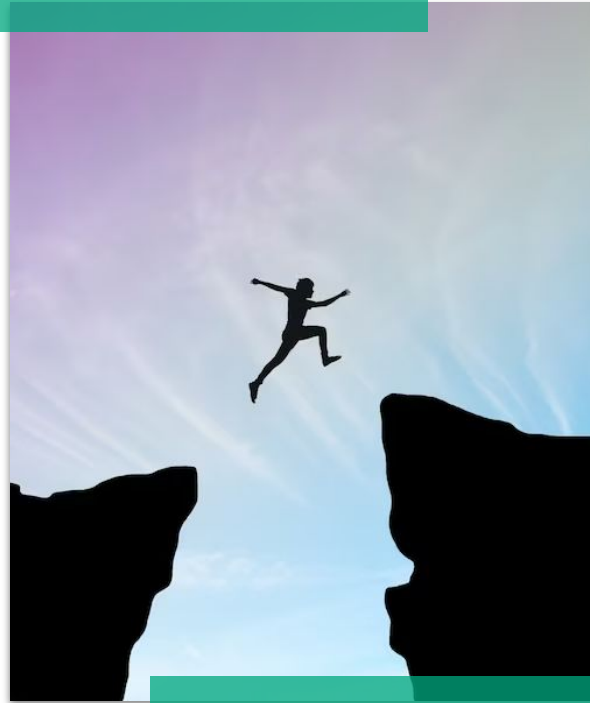
2023



Wisenet is Cloud Native



New Skills



New Risks

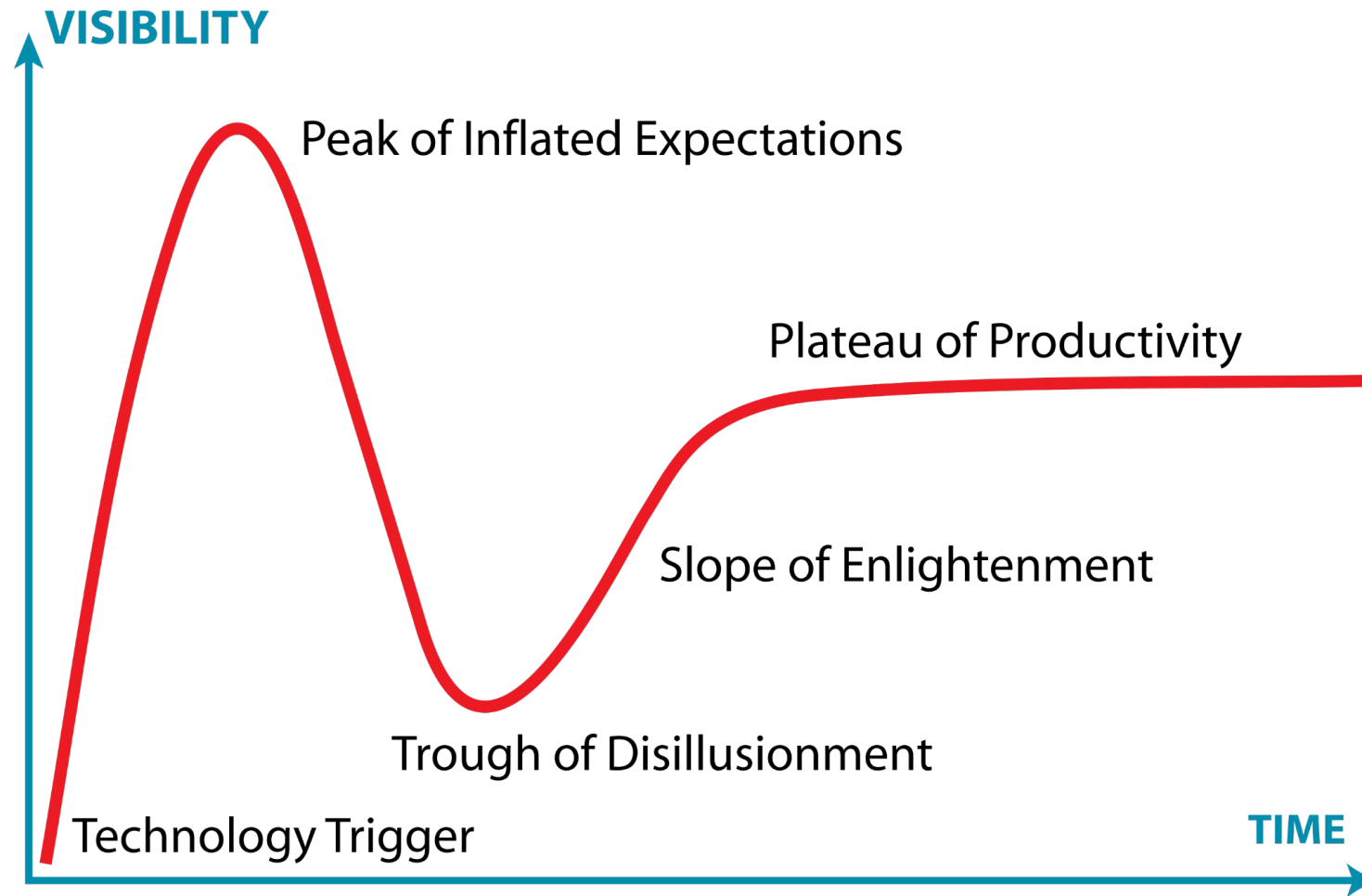


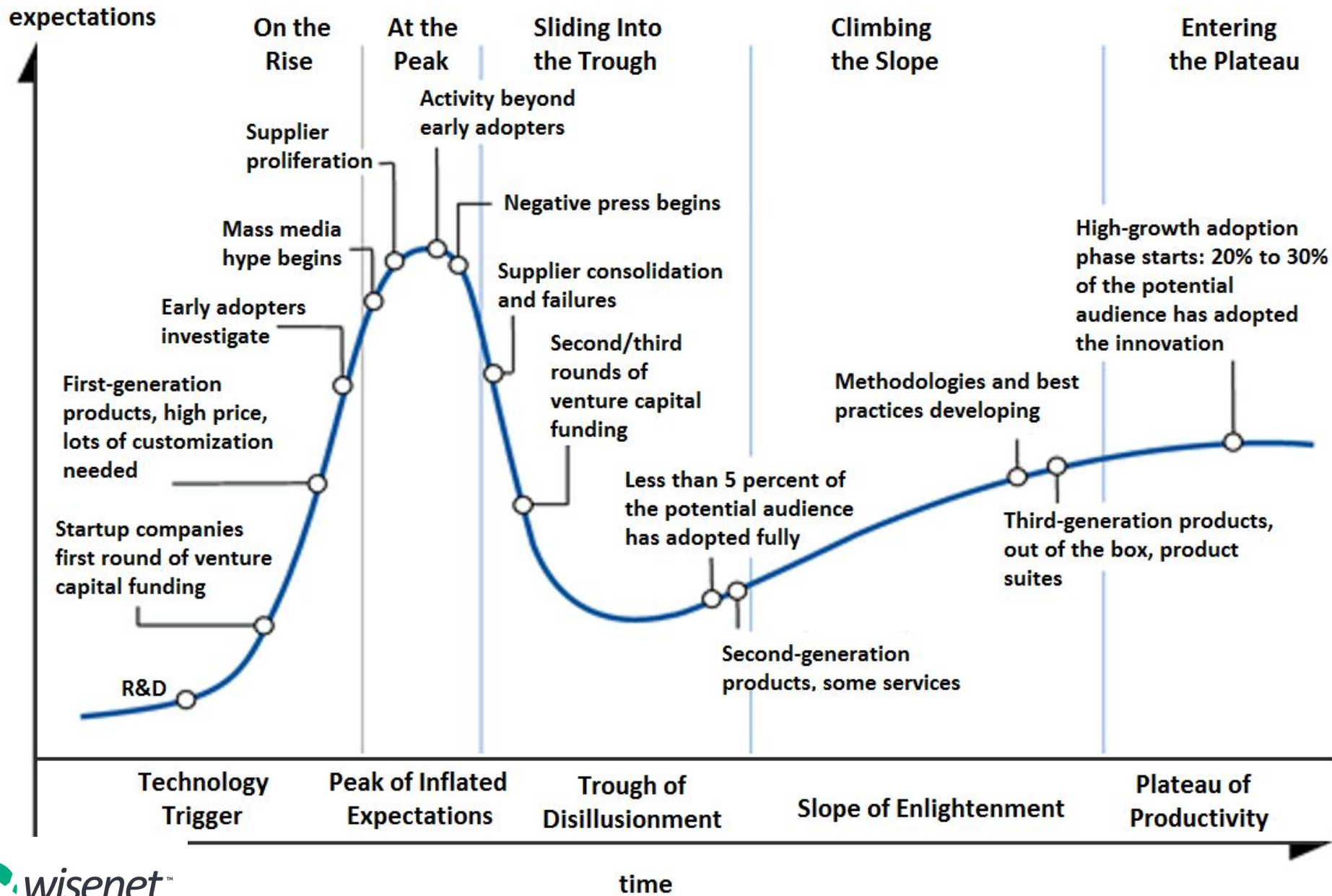
New Opportunities



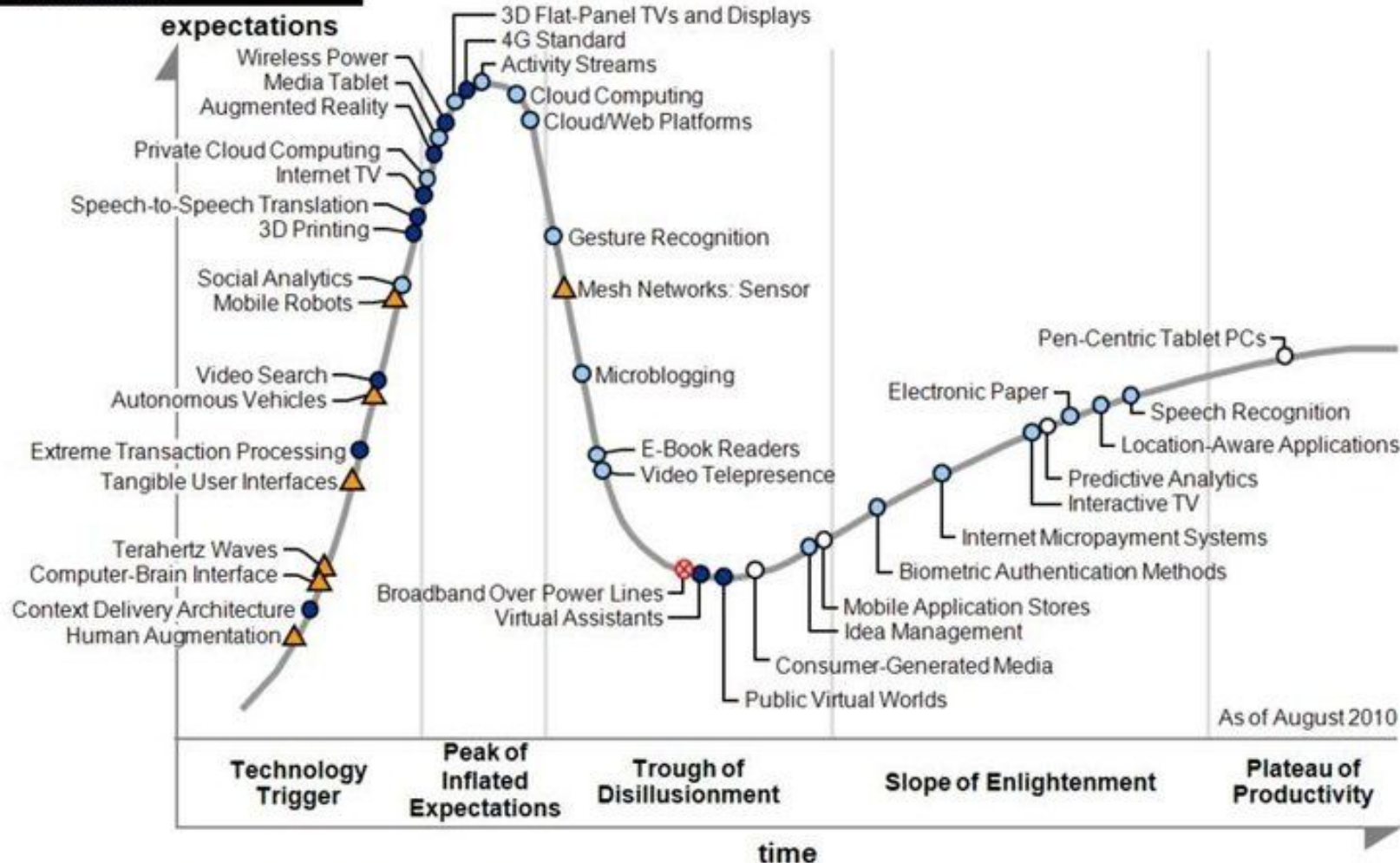
Our Digital Transformation journey has involved a massive education campaign to our people: Both **staff** *and* **customers**

Gartner Adoption Curve

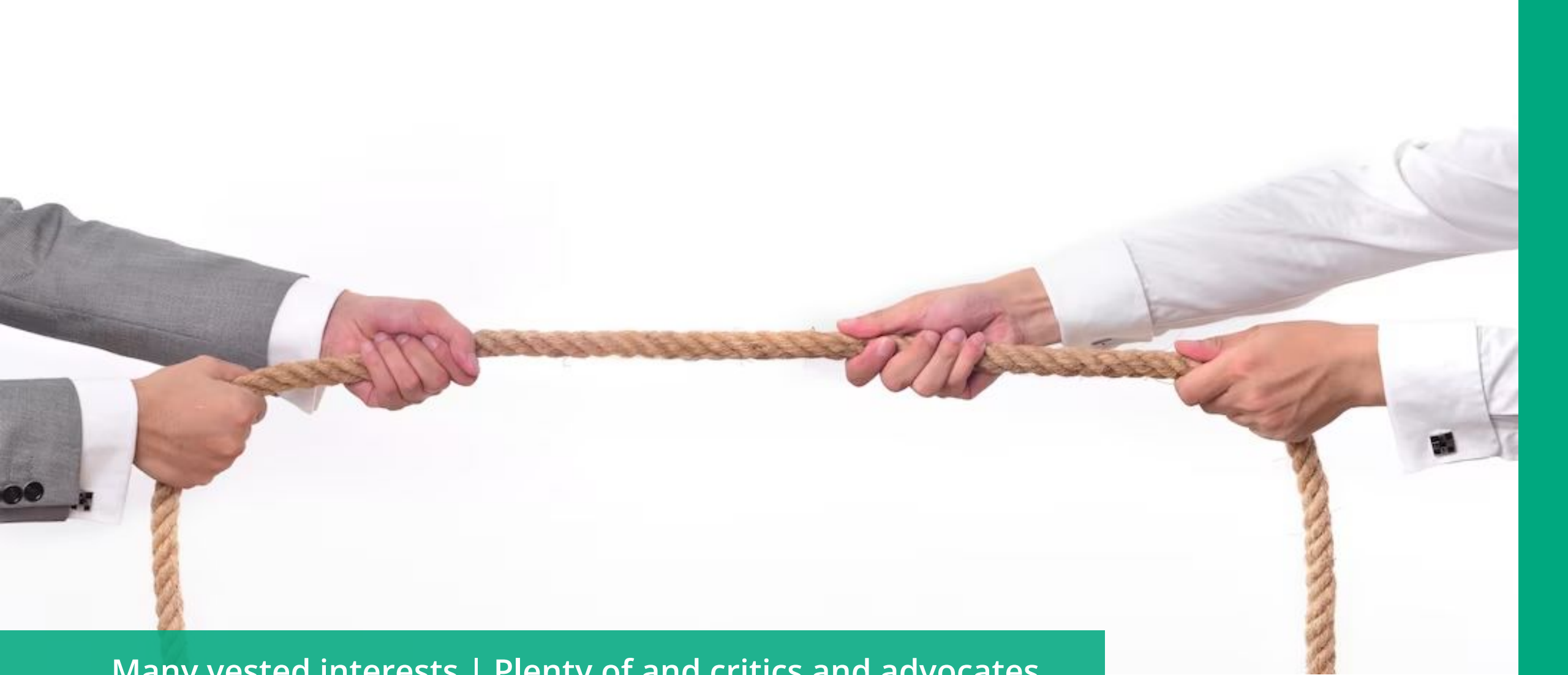




2010 EMERGING



Years to mainstream adoption:
 ○ less than 2 years ● 2 to 5 years ● 5 to 10 years ▲ more than 10 years ⊗ obsolete before plateau

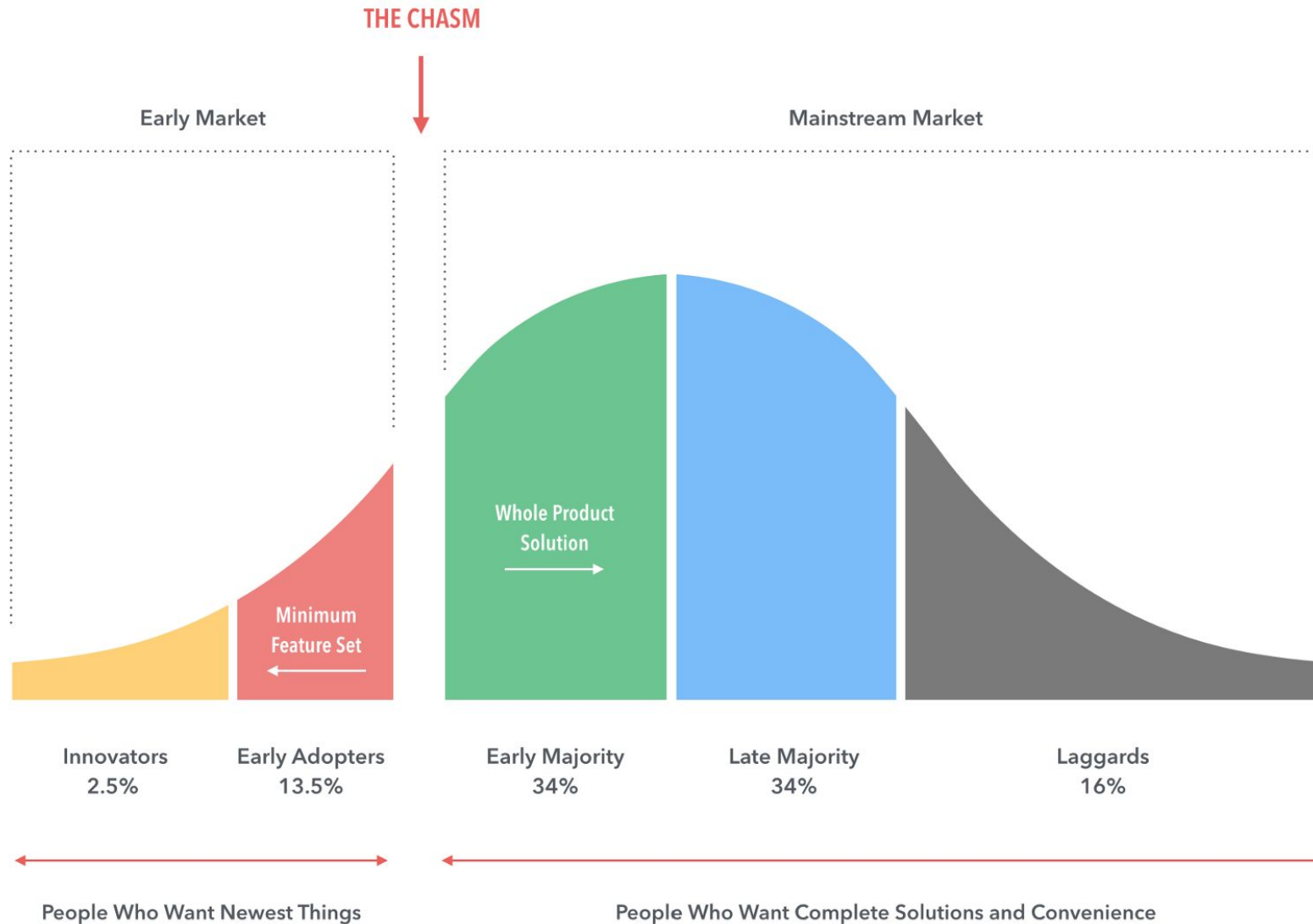


Many vested interests | Plenty of and critics and advocates



Technology Adoption Curve

Geoffrey Moore: Crossing the Chasm



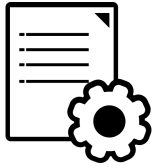
Wisenet Now



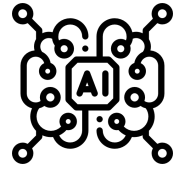
100+



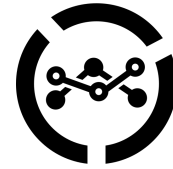
What's next in our DX Journey



New Features



AI



BI



Security



ISO 27001



Information Security Policies



Human Resource Security



Access Control



Physical and Environmental Security



Operations Security



Organisation of Information Security



Asset Management



Cryptography



System Acquisition, Development, and Maintenance



Supplier Relationships



Communication Security



Business Continuity Management



Compliance



Information Security Incident Management

- Improved Reliability
- Improved Productivity
- Improved Customer Experience
- Global Reach
- Competitive Edge
- Costs Savings Opportunities
- New Revenue Opportunities
- Competitive opportunities
- Risk Mitigation

The Results



Takeaways...

- Avoid over-baking your DX
- Be mindful of the human impact & experience
- Consider your whole product / experience
- Learn from competitors and other industries
- Experiment

WHOLE PRODUCT CONCEPT

