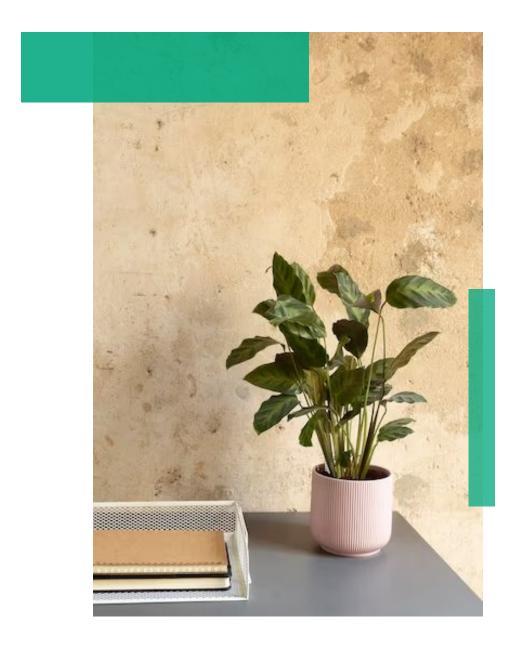


## DISCLAIMER

This presentation is only a summary of some of Adapt IT's products, features and their latest developments. Adapt IT only intends for the information to give you an overview, and not a complete and comprehensive statement that necessarily suits your purposes.

Adapt IT reserves the right to change any information contained in this presentation and is not responsible for any loss that results from inaccuracies in the information. You may not distribute or reproduce the information without Adapt IT's written permission.

All presentations are commercial-in-confidence.





### AGENDA

RTO COMPLIANCE Presented By: Michelle A.

DIGITAL TRANSITION IN YOUR BUSINESS Presented By: Mary K.

REPORTS & uREPORT TEMPLATES Presented By: Ash J.



### RTO COMPLIANCE WHY | HOW | TAKEAWAYS



Australian Government
Australian Skills Quality Authority



## EDUCATION COMPLIANCE IN AUSTRALIA

- Registered Training Organisations
- Higher Education Providers



Australian Government

\* Tertiary Education Quality and Standards Agency

TEQSA





## COMPLIANCE IN YOUR BUSINESS

Legislation • Certification Frameworks

Regular Standards

Data Collection Provision

RULES TRANSPARENCY REGULATIONS POLICIES

LAW REQUIREMENTS STANDARDS GOVERNANCE





50

## MANAGING COMPLIANCE IN TIMES OF CHANGE

**Internal & External Risks** 





RISK

MEDIUM

HIGH

S



## INTERNAL CHANGES THAT IMPACT COMPLIANCE

- Employee turnover
- Employee training
- Business growth
- Processes & Technology changes







## EXTERNAL CHANGES THAT IMPACT COMPLIANCE

- Training product updates
  - Superseded products and transitions
- National Skills Reform of VET
  - Standards for RTOs and Training Packages
- VET Data Streamlining Program
  - AVETMISS 8 replacement
  - NCVER AVS replacement







# It takes less time to do a thing right than to explain why you did it wrong

- Henry Wadsworth Longfellow

- Stay informed
- Attend webinars and conferences
- Make compliance a standing agenda item at team meetings
- Conduct internal audits

### EMBRACE A CULTURE OF COMPLIANCE





**WISENET FEATURES** AND SERVICES **THAT CAN** SUPPORT COMPLIANCE



Sales+ Application Forms



Credential Register



Communication & Integration Tools



Wisenet Training / PD sessions & Consultancy Advice





## RTO TAKEAWAYS

ASQA's RTO & ESOS Provider Obligations Checklists



Set up a TGA Account



Subscribe to receive updates from regulators



Attend Conferences, Workshops and Webinars



Bookmark websites and calendar time to catch up

Be

committed



Internal Audit Checklists





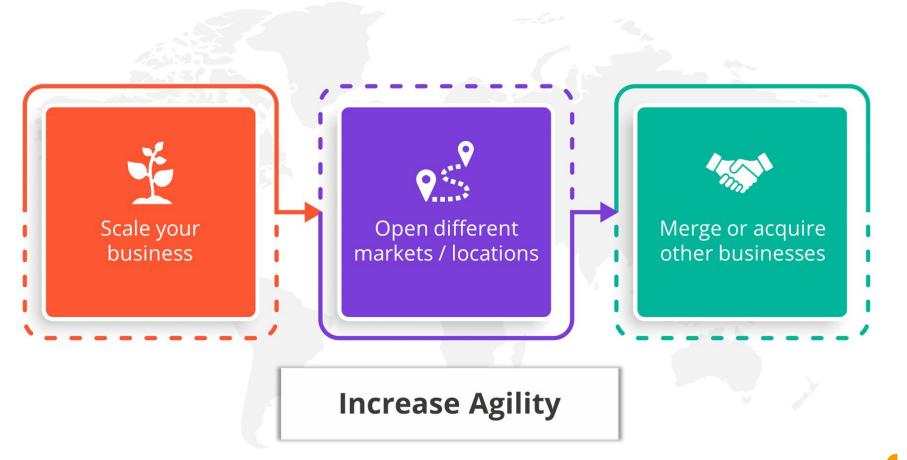


### DIGITAL TRANSFORMATION

WHY HOW | TAKEAWAYS

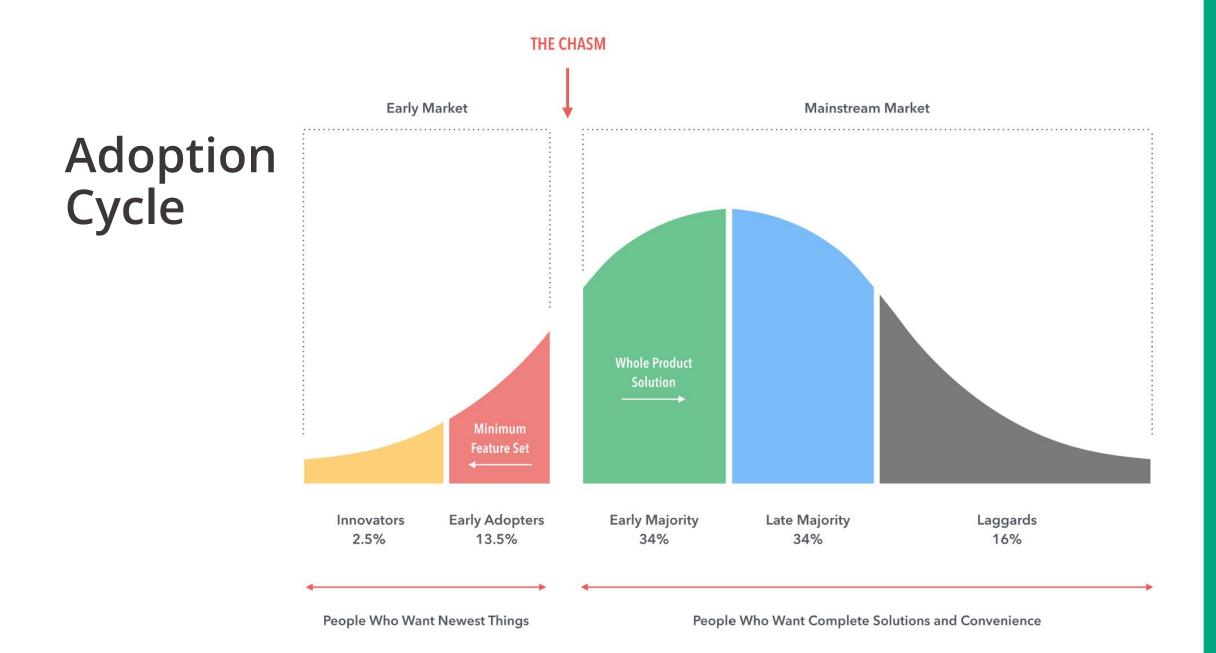
## CHALLENGING THE STATUS QUQ

### **BUSINESS GOALS**









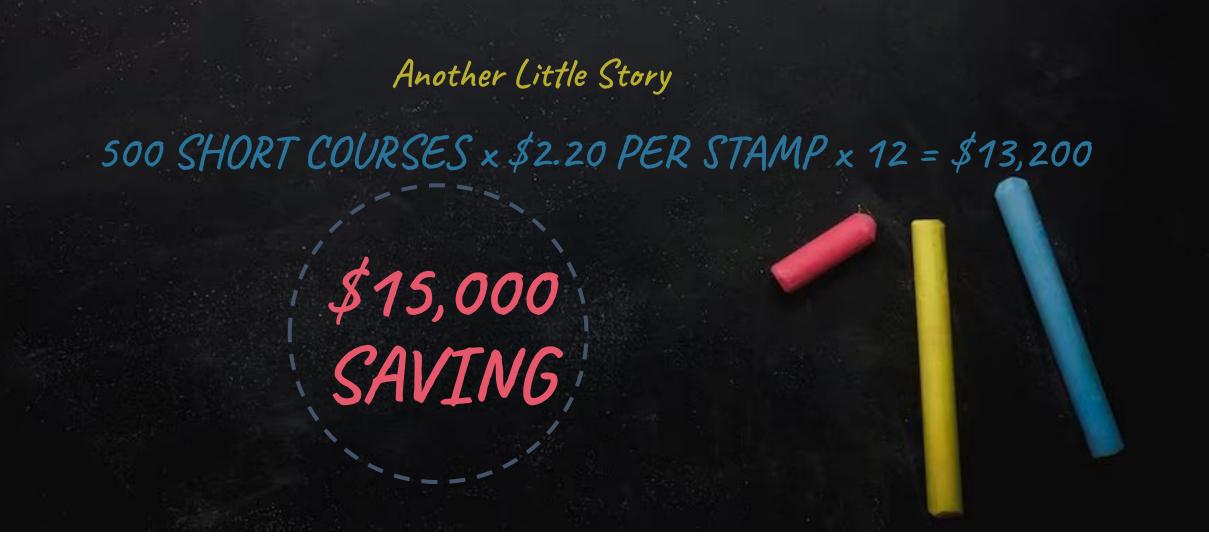
### Increase Operational Efficiency

- Get rid of messy manual processes
- Decrease frustration
- Improve resource management and version control
- Consistent user experience
- Reduce costs (with automation)













## SET A CLEAR BUSINESS STRATEGY







### **BUSINESS STRATEGY IN ACTION**

#### What is the Vision?

To be the leading technology partner and vendor of choice for progressive training organisation around the world.





#### What is the Mission?

To help our customers leverage technology to improve learner completion.





## Goals should be SMART



**i.e.** To be the leading Age Care provider within the Health and Wellbeing sector in various states within the next 2 years





#### **Business Goals for Training Organisations**



#### People

- Stakeholder Management
- Change Management
- Staff Wellbeing / Retention
- Reward and Incentive



#### Communication

- Soft Skills
- Collaborative Tools



#### Measurability

- Survey
- KPI's
- Process revision



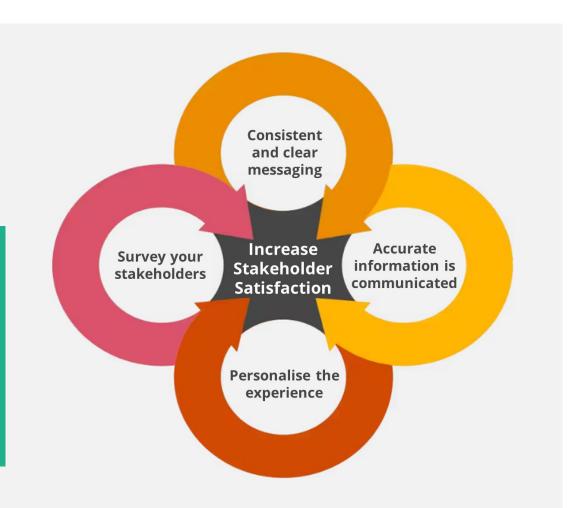


## PEOPLE

Atting

# Who are your stakeholders?

- Customers
- Regulators
- Vendors
- Parents
- Staff
- Agents







## Employee Satisfaction

- Get buy in from all employees
- Employees feel valued
- Retention of employees will increase

When you promote the <u>َ</u>هُ وَ your BEST people.





## **Communication**

















## Trello



## Measurability

## **Data Analytics**

Ask yourself the right questions to get the data you require to make the right decision.

- Make commercial decision on accurate, clear and data driven information
- Data driven decision making
- Centralise your reporting and the way it's delivered







### **Benefits of Communication**



There is a Change Management process that will occur - get the buy in.





## In summary - Digital transformation is a broad term

Basically it embraces a wide range of business elements that, when combined, defines how an organisation addresses interactions with all customer; how it operates internal tools; how it manages staff and all other stakeholders; and eventually how this digital transformation is supported at a technical level.

If you leverage the right tool to establish the digital transformation, and combine the different communication styles with all stakeholders. The Digital change will help you build the success of your business.





#### DIGITAL TRANSITIONS IN YOUR BUSINESS

## TAKEAWAYS

Engage with your vendor like Wisenet



Set clear and achievable goal



Get buy in from all stakeholders



Set realistic timelines



Build a realistic digital transformation strategy



Measure and monitor the strategy



Continually improve the strategy



Celebrate the wins





## Importance of reports

- Make informed decisions
- Solve the right problems
- Communicate information
- Awareness

"

• Assess student learning



We do not learn from experience. We learn from reflecting on experience.

#### - John Dewey

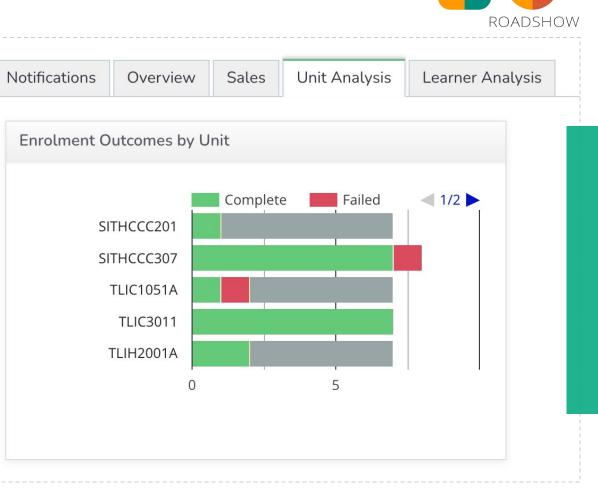
"





## **Types of reports**

- Dashboard reports
- Event Alerts
- Active Learner dashboard
- Auto Grade Activities
- Context reports
- Filtered lists
- Data Integrity reports
- Audit Trail reports & Audit Log
- ASQA Audit Reports
- Custom reports







## What is the difference?

- Reports
  - Pre-designed
  - Management Reports

16%

30%

- Analytical Reports
- Progress Reports
- uReport templates
  - Custom document templates
  - Designed in word and produced as pdfs

To: NAME SURNAME Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore magna aliquam erat volutpat. Ut wisi enim ad minim veniam, quis nostrud exerci tation ullamcorper suscipit lobortis nisl ut aliquip ex ea commodo consequat. Duis autem vel eum iriure dolor in hendrerit in

> olor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh funt ut laoreet dolore magna aliquam erat volutpat. Ut wisi enim ad quis nostrud exerci tation ullamcorper suscipit lobortis nisl ut aliquip o consequat. Duis autem vel eum iriure dolor in.

dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh funt ut laoreet dolore magna aliquam erat volutpat. Ut wisi enim ad quis nostrud exerci tation ullamcorper suscipit lobortis nisl ut aliquip ndo consequat. Duis autem vel eum iriure dolor in hendrerit in esse molestie consequat, vel illum dolore eu feugiat nulla facilisis at accumsan et iusto odio dignissim qui blandit praesent luptatum zzril

Jhonas Delfor Director

 $0 (f) \otimes 0$ 

+033-2222-3333 - www.yourwebsite.com



OGO

## Finding the right report?

Reports Wizard   1. Choose a Report   Filter reports by using the category, report number, name or field search options below.   Category:   << ALL >>			
#	Name		Search by Fields
•••			2
0001	Course Offer Enrolments		
0002	Course Offers Summary Report		
0003	Course Units		
0004	Full Workplace Enrolment History		
0005	Course Trainer		
0006	Course Enrolments by Status and State		
0007	Unit Offers		•
0008	Course Enrolments with State (Plus extra Fields)		





## **Basic and Advanced Filters**

2. How would you like to generate the report?

Would you like to subscribe to the report?  $\bigcirc$  No  $\bigcirc$  Yes

Date Filter:

No filter

General Filter:

<ul><li>■ Ba</li></ul>	asic C	Advanced	

No filter





### **Export options**

Back To Reports Wizard		
14 4 1 of 44 🕨 🕅	<ul> <li>Select a format</li> <li>XML file with report data</li> </ul>	Export
Course Offer I	CSV (comma delimited)	
	Acrobat (PDF) file	
Course: 10070N	Web archive Excel	on Science

#### Offer: 01012018MEL - Diploma of Equitation Science

Student Name	Learner Refinternal	Learner RefExternal	Learner CHESSN	Status	Status Reason	Enrolment Date	Start Date	End Date	Actual End Date	Total Units Count	Completed Unit Count	Total Hours	Total Comp Hours	Course Enrolment Agent Code	Course Enrolme Agent N
Betty Brown	DAU000004T			Current			05/11/2022	04/11/2023		9	1				
Tia Browne	DAU000009Y			Pending			01/01/2018	31/12/2021		9	0		-		
David Dunn	DAU0000067			Current			05/11/2018	29/03/2019		9	9				
Nalina Goh	DAU000007C			Cancelled - Penalty		02/08/2022	01/01/2022	30/11/2022		0	0				
Jackie Ing	DAU00000AK			Pending			01/01/2018	31/12/2021		9	0				1
Kim Jackson	DAU00000A3			Pending			01/01/2018	31/12/2021		9	0				
Syue Jane	DAU2000002						01/01/2018	31/12/2021		9	0				

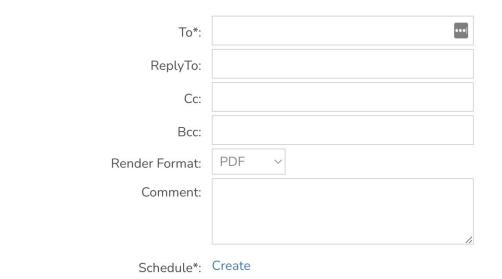




## Subscribe to reports

Subscriptions Manager

Create subscription for 'Course Offer Enrolments' report



Add

Cancel









# uReport Templates



## **Types of uReports**

- Generic templates
  - Welcome/completion letters
  - Withdrawal/extension letters
- Letter of offer templates
- Credential templates
  - Certificates
  - Statement of Attainments
  - Record of Results
- Training Plans
- Contracts
  - VSL/HE CANs and Invoices
- Agent templates

Mrs Ash Test 21, Victoria Street Melbourne 3000 Vic

Dear Ash Test () Student ID STD01000J5 STD01000J5

Thank you for registering with our College. You have been enrolled into BSB50201 DIPLOMA OF BUSINESS ADMINISTRATION with the details shown below. The duration of this enrolment is 9months. Please find attached Invoice number .

Your sincerely,

**College Registrar** 



# uReport Terminology

#### Regions

Determines the functionality of the uReport template

#### Merge fields

It is a placeholder for information collected in Wisenet.

Main Start Region
«Tablestart:AU_Credential_Main» Statement of Attainment
This is to certify that
«Client First Name» «Client Middle Name» «Client Last Name»
has been assessed as having fulfilled the following requirements in completion of the following qualification
«Course Desc» «Course Code»
Unit Code       Unit Description         "TableStart:A       "Unit Descr®TableEnd:AU_Credential_CompletedUnits"         U_Credential       CompletedUnit         UsseUnit       Some
Credential Number: «Credential Number» Authorised Signatory
«TableEnd:AU_Credential_Main»
A Statement of Attainment is issued when an individual has completed one or more accretined units

### How does it work?

- Similar to mail merge
- Designed in Microsoft word
- uReport field dictionary
- Basic and advanced
- Generic templates
- QR Code

-						
«TableStart:AU_Credential_Main»			«TableSta	rt:AU_Credential_Main+	1	
Statement of Attain	nment			Staten	nent of At	tainment
This is to certify that					This is to certify tha	t
«Client First Name» «Client Middle Name»	«Client Last Name»				Jane Marie Sn	nith
has been assessed as having fulf the following requirements in completion of the fo					been assessed as hav rements in completion of	ing fulfilled f the following qualification
«Course Desc» «Course Code»		rated		Certifica	BSB40807 ate IV in Frontline I	Management
Unit Code Unit Description «TableStart:A «Unit Descri+TableEnd:AU_Credential_Complete U_Credential_ CompletedUni ts=«Unit Code»	dUnits»	uReport is generated		Unit Code Unit De BSBADM409A BSBCMM401A BSBCUS402B	resources eds	
		uRep				
Dated: «Credential Date»	A			ited: 19/10/2016 edential Number 0011	223344	
Credential Number: «Credential Number» «TableEnd:AU_Credential_Main»	Authorised Signatory	Π.	°.u	edential Numbel 3371	«TableEnd:AU_Credential_N	Authorised Signatory
A Statement of Attainment is issued when an individual has completed	one or more accredited units		A	Statement of Attainment is	issued when an individual has co	ompleted one or more accredited units





# Activity time

#### 1. Generate a report

- *#0217 Unit Enrolment Outcome Matrix*
- #0148 Learner Course and Unit Enrolment Progression Summary
- #0159 Course Offer Enrolment Status Count

### 2. Design and Upload uReport Templates

- Basic: Certificate
- Advanced: Certificate and Transcript





### Report #0217

#### **Unit Enrolment Outcome Matrix**

Course Offer Code: 23CHC33015

Course Offer Desc: Certificate III in Individual Support 2023

Location: Victoria Training Office

Offer Start Date: 01/01/2023

Outcome Codes (OC) 20 Competency achieved/pass 30 Competency not achieved/fail 40 Withdrawn 51 Recognition of Prior Learning 53 Recognition of Current Competency 60 Credit Transfer 70 Continuing Enrolment 70AP Academic Pass (SA Only) 81 Non-assessable Enrolment -satisfactorily completed 82 Non-assessable Enrolment - Withdrawn or not

WA Outcome Codes (OC) 1 Competent 2 Not Competent 5 Partcipating, but studies not finished 6 RPL or RCC 8 Provisionally competent off the job (apprentices only) 9 Credit Transfer 10 Withdrawn formally (after some participation) 11 Discontinued - no formal withdrawal participation ceased (after some participation) 100 Did not start - no participation 105 Not yet started



- Not Attached to U		icate III in Indiv	vidual Support 2023		Units	SITHCCC201 01/01/2023 - 31/12/2023	TLIC1051A 01/01/2023 - 31/12/2023	01/01/2023 - 31/12/2023
Learner Name	Reg Start	/ End Date	Refinternal (RefExternal)	Status	Workplace	2023	2023	2023
Michelle Armstrong	04/12/2022	03/06/2023	DAU00000AE ()	Pending	Acme Products	70		
Mary Bee	01/01/2023	30/06/2023	DAU000008H ()	Current		70	70	70
Fred Bread	01/01/2023	30/06/2023	DAU0000033 ()	Current		70	70	70
Mary Kyriacou	01/01/2023	30/06/2023	DAU000005S ()	Current		70	70	70
Arthur Leclerc	01/01/2023	30/06/2023	DAU00000AQ ()	Current		70	70	70
Lando Norris	01/01/2023	30/06/2023	DAU00000AH ()	Current	McLaren	70	70	70

#### **Date Filter:**

Unit enrolment end date: Last month - 1/09/2023 to 30/09/2023

#### **General Filter:**

Outcome code:

Contains - 70





#### **Course Progression Unit Count Summary**

																				Competency Count	Competency Count %	Non - Competency Count	Non- Competent Count %	Withdrawn Count	Withdrawn Count %	Commenced %	Not Yet Commenced					
Location	Status	Status	Course Offer Type	Course Enrolment Target Group	Learner First Name	Learner Last Name	Ref Internal	Learner RefExternal	Course Enrolment CoE Number	Course Code	Course Description	Course Offer Code	Course Offer Description	COR Coordinator	Course Enroimen Tags	t Workplace	Course Enrolment Start Date		Unit Count	20, 51, 53, 60, 65, 01, 04, 06, 08, 09, 15, 25, 13, 81	20, 51, 53, 60, 65, 01, 04, 06, 08, 09, 15, 25, 13, 81	NOT 20, 51, 53, 60, 65, 01, 04, 06, 08, 09, 15, 25, 13, 81	NOT 20, 51, 53, 60, 65, 01, 04, 06, 08, 09, 15, 25, 13, 81	03,10,11, 40,66,82, 100	03 , 10 , 11 , 40, 66, 82 , 100	05, 50, 55, 70, 90, @@	Blank or 105	More than 50% units Not Yet Commenced	More than 50% units NON- COMPETENT	Percentage Duration Completed	Sup	% Sup Hours Complete
	Current				Maya	Arulpragasam	DAU000000E	E Xero		AHC31016	Certificate III in Parks and Gardens	2023FFSC3PG	Certificate III in Parks and Gardens				01/10/2023	30/09/2024	10	o	0.00	10	100.00		0.00	90.00	0.00	No	Yes	4	290	0.0 %
	Current				Selena	Anderson	DAU0000015	Woolworths		AHC31016	Certificate III in Parks and Gardens	2023FFSC3PG	Certificate III in Parks and Gardens			ACME Products Melbourne Branch	01/10/2023	30/09/2024	10	0	0.00	10	100.00		0.00	100.00	0.00	No	Yes	4	290	0.0 %
Victoria Training Office	Current				Selena	Anderson	DAU0000015	Woolworths		FoD	Foundations of Directorship™	3OCT2023FoD	Foundations of Directorship™	Andrew Andrew		ACME Products Melbourne Branch	03/10/2023	05/10/2023	3	0	0.00	0	0.00		0.00	0.00	100.00	Yes	No	100	24	0.0 %
	Current				Maria Evelyn	Arona	DAU000001F	-	5	AHC31016	Certificate III in Parks and Gardens	2023FFSC3PG	Certificate III in Parks and Gardens			NASA	01/10/2023	30/09/2024	10	0	0.00	10	100.00		0.00	90.00	0.00	No	Yes	4	580	0.0 %
	Current				Josh	Andronaco	DAU000002D	0		AHC31016	Certificate III in Parks and Gardens	2023FFSC3PG	Certificate III in Parks and Gardens			Acme Products	01/10/2023	30/09/2024	10	1	10.00	9	90.00		0.00	90.00	0.00	No	Yes	4	290	13.8 %
Victoria Training Office	Current				Josh	Andronaco	DAU000002D			FoD	Foundations of Directorship™	3OCT2023FoD	Foundations of Directorship™	Andrew Andrew		Acme Products	03/10/2023	05/10/2023	3	0	0.00	0	0.00		0.00	0.00	100.00	Yes	Νο	100	24	0.0 %
Victoria Training Office	Current				John	Smith	DAU000002N	N		CHC30121	Certificate III in Early Childhood Education and Care	2023/07- CHC30121	Certificate III in Early Childhood Education and Care	3		EY	03/07/2023	07/04/2024	17	0	0.00	0			Filt			+ ~+~	vet d	atai		
Victoria Training Office	Current				Alister	Smith	DAU000003P	9 <u>01010101</u>		CHC30121	Certificate III in Early Childhood Education and Care	2023/07- CHC30121	Certificate III in Early Childhood Education and Care	ł		Maccas Melbourne City	03/07/2023	07/04/2024	17	0	0.00	0					lmen 03/2				9/2	2023
Victoria Training Office	Current				Billy	John	DAU0000069			CHC30121	Certificate III in Early Childhood Education and Care	2023/07- CHC30121	Certificate III in Early Childhood Education and Care	1			03/07/2023	07/04/2024	17	0	0.00	0	G	iene	eral	Filt	er:					
	Current				Stephen	Amell	DAU000006P	,	1	AHC31016	Certificate III in Parks and Gardens	2023FFSC3PG	Certificate III in Parks and Gardens			Acme Products	01/10/2023	30/09/2024	10	1	10.00	9	N	lot y	vet c	omr	meno	ced u	unit	cou	nt/	not
Victoria Training Office	Current				Boris	Johnson	DAU0000088	6		CHC30121	Certificate III in Early Childhood Education and Care	2023/07- CHC30121	Certificate III in Early Childhood Education and Care	ŝ			03/07/2023	07/04/2024	17	0	0.00	1	C	omp	olete	e un	it co	unt -	equ	ials	0	

### Report #0159

#### **Course Offer Enrolment Status Count**

Course Code	Course Offer Code / Course Offer Description	Vacancies	Application Rejected	Cancelled - No Penalty	Completed	Current	Enquiry	Pending	Total
	01012018MEL Diploma of Equitation Science 2024-2026	97				2	3	1	3
10070NAT	2021DIPEQI Diploma of Equitation Science	99				1			1
	Course Total					3		1	4
ACN10110	100032262 Graduate Certificate in Aged Care Nursing 2023	48	1			49		2	52
	Course Total	1			49		2	52	
AHC31016	2022FFSC3PG Certificate III in Parks and Gardens (SBAT)	-1				1	12 1	\$	1
	Course Total				1			1	
4004	FA23 Advanced First Aid (Medallion)	17				1		1	2
ASC1	Course Total	1				1		1	2
	20 Sem 1 FHBEEC Bachelor of Education (Early Childhood) - FEE HELP 2020	149					1		1
BEECHE	2021 Sem 1 FHBEEC Bachelor of Education (Early Childhood) - FEE HELP 2021	145		1		4			5



#### **General Filter:**

cor start date year - equals 2023

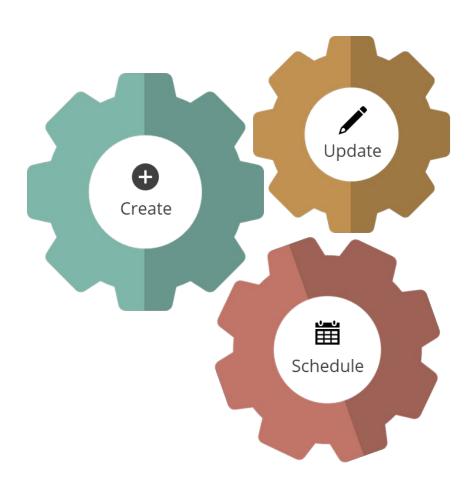
### Design and Upload uReport Templates

- 1. Generate a uReport template
- 2. Upload a new template
- 3. Reupload template
- 4. Set active/inactive
- 5. Show generic and custom templates
- 6. Automate delivery by email

Wisenet Records	
Wisenet records populate into template	
*Tablezurzu/_credental_Main	+TableStart.AU_Credential_Main+
Statement of Attainment	Statement of Attainment
This is to certify that	This is to certify that
«Client First Name» «Client Middle Name» «Client Last Name»	Jane Marie Smith
has been assessed as having fulfilled the following requirements in completion of the following qualification	has been assessed as having fulfilled the following requirements in completion of the following qualification
«Course Desc» «Course Code»	BSB40807 Certificate IV in Frontline Management
unit Code unit beorgina «Tabatza «unit beorgina U_chefential_ Completeduni ta=iont code:	BSB40807 Certificate IV in Frontine Management Unit Core BSB40M09A Coordinate business resources BSB40M09A SB40B09A BSB40M09A SB40B09A BSB40B09A
Døted: «Cordential Døte» Credential Number: «Credential Number» Authorised Signatory «Tabletod Au_Credential_stein»	Daved: 19/10/2016 Gredential Numbe: 0011223344 Authorised Signatory =Tabletind Jul_Credential_Main*
A statement of Attainment is issued when an individual has completed one or more accredited units	A Statement of Attainment is issued when an individual has completed one or more accrudited units







### Automation

- Subscription reports
- Learncycles uReport templates
  - Offer letters
  - Confirmation letters
  - Training plans
  - Completion Letters







# **THANK YOU**

